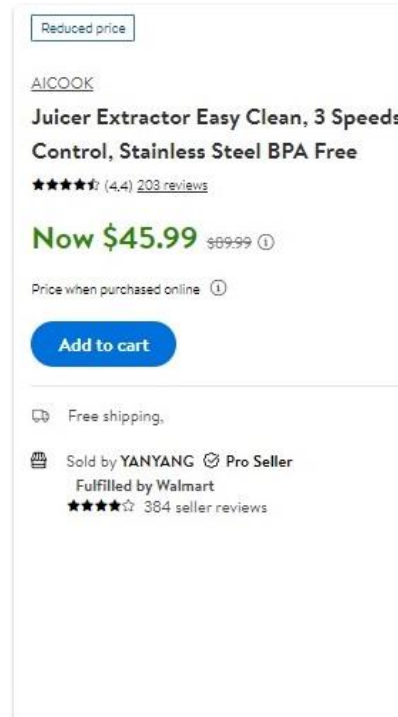


BTS NÉGOCIATION ET DIGITALISATION DE LA RELATION CLIENTS

ANGLAIS OBLIGATOIRE

SESSION 2023

MISE EN SITUATION 7: JUICER EXTRACTOR



Features:

Stainless Steel Precision Filter
Stainless Steel Main Body

- Health gurus - extracts up to 26% more juice and 36% more vitamins and minerals than other juicers. Only A few seconds, you can drink a cup of juice with little pulp and foam.
- Big timesaver - 3" Wide Feed fit whole fruits & vegetables, without slicing and chopping, completely Liberate your hand. Reducing prep time to get the delicious juice.
- Easy to clean
- Safety protection
- Non-slip feet to prevent the machine from vibrating.

You are a sales consultant working for a big retail company. You have a meeting with a representative from a coffee shop company who is hesitating to purchase several new Juicer Extractors for its shops. Prepare your arguments to convince him/her.

Use the following hints:

- The high quality of the product
- Its efficiency and advantages
- Its easy use.